

GLENKRAG LTD

Company Registration No. N.I. 21130
Wholesalers to the Pet & Garden Trade

ESTABLISHED 1980

Unit 7E Kilroot Park, Larne Rd, Carrickfergus
Co. Antrim, BT38 7PR, N.Ireland
T: 0(044) 2893 351491
F: 0(044) 2893 351920
W: www.glenkrag.co.uk

Dear Customer,

As part of our upcoming change of ERP system we will be making some changes to our product listing, making changes to product codes, pack sizes and pack formats. This guide is to offer clarity to what is meant by the terms and explain why we are making them.



Split Packs

To reduce damages, loss, wastage and also to improve presentation of the product we deliver to stores we will no longer be splitting packs. If an item is sold in a pack it will only be available to order in a pack.

Code Changes

Over the years we've had numerous code changes where supplier have changed codes to change a selling format and we've added a "A" to the end or a "/12", or in other cases the supplier has changed the code on the product without any formal notification and we've continued using the old one which has no bearing to anything on the product now.

We're using our migration to a new ERP as an opportunity to clean up some of those issues, stripping codes back or changing them to what is relatable on the product. We've also set the old code up on our new system, so you can still order the old code and you'll get the relevant product.

Old Code: KB1030



New Code: KB17873



Old:
Orijen Puppy 2kg
Stock Code:BR18020
Trade:£210.00**
Pack Size:7



New:
Orijen Puppy 2kg
Stock Code:BR18020
Trade:£30.00**
Pack Size:1

Selling Unit Changing to Singles

To coincide with the decision to no longer split packs we've looked through our product range for items that are more often sold in splits packs than they are in full packs, some high ticket foods for example. We will be changing the selling unit to 1's on those items

Moving Pack Quantity from the Description to the Pack Field

Over the years we've set a number of products up with the pack size inside the description of the product. In an information age where we all do a lot of work on spreadsheets it's become a bit of a nuisance when you go to calculate a price and the pack size says 1 but the description says it's a 4pk. We're rectifying that on a number of lines by moving the pack size out of the description field and into the pack size field.



Old:
Burns Wild Fish 395g 6pk
Stock Code:BN7299NET
Trade:£18.00**
Pack Size:1

New:
Burns Wild Fish 395g
Stock Code:BN7299NET
Trade:£18.00**
Pack Size:6

** Not actual trade price, just a value used to show the divide in pricing